



LORD AGRO TRADE

Lentils Market Review

Report No. 05

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Lord Agro Trade Company, as a reliable company in exporting high-grade Canadian legumes, by analyzing global trade condition and agriculture industry, and forecasting prices in global market for near future, inform you by effective data to continue your business confidently.

These forecasts are a valuable tool for farmers, traders, and buyers of the lentil business to make informed decisions about the upcoming season.

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<https://www.linkedin.com/company/lord-agro-trade/>





Monthly Agriculture Report

This report provides an update on Agriculture and Agri-Food Canada's October outlook for the 2024-25 crop year, incorporating data available up to November 12, 2024.

Overview of the 2024-25 Crop Year

The outlook reflects crop production estimates from Statistics Canada's (STC) September 16, 2024 release on Model-Based Principal Field Crop Estimates, based on data collected through late August. Production of all principal field crops is estimated to have grown by 1.8% year-over-year, which is 2.4% above the five-year average. This improvement is mainly due to better yields in Western Canada, where the harvest is now complete.

Initial reports from the Canadian Grain Commission (CGC) reports harvest in Western Canada is complete; suggest that grain harvest and export quality in this region are fair to good. In Eastern Canada, harvesting is nearly finished, showing better-than-expected yields despite challenges during the growing season. Supplies of principal field crops have increased by nearly 1% compared to last year.

<https://agriculture.canada.ca/en>

Demand and Usage Trends

Demand for Canada's principal field crops remain robust. Usage of grains and oilseeds is forecast to grow marginally, while total demand for pulses and special crops is projected to rise by 8%.

Domestic Use: Total domestic consumption of grains and oilseeds is slightly down, but Canadian consumption of pulses and special crops is expected to increase by 4%.

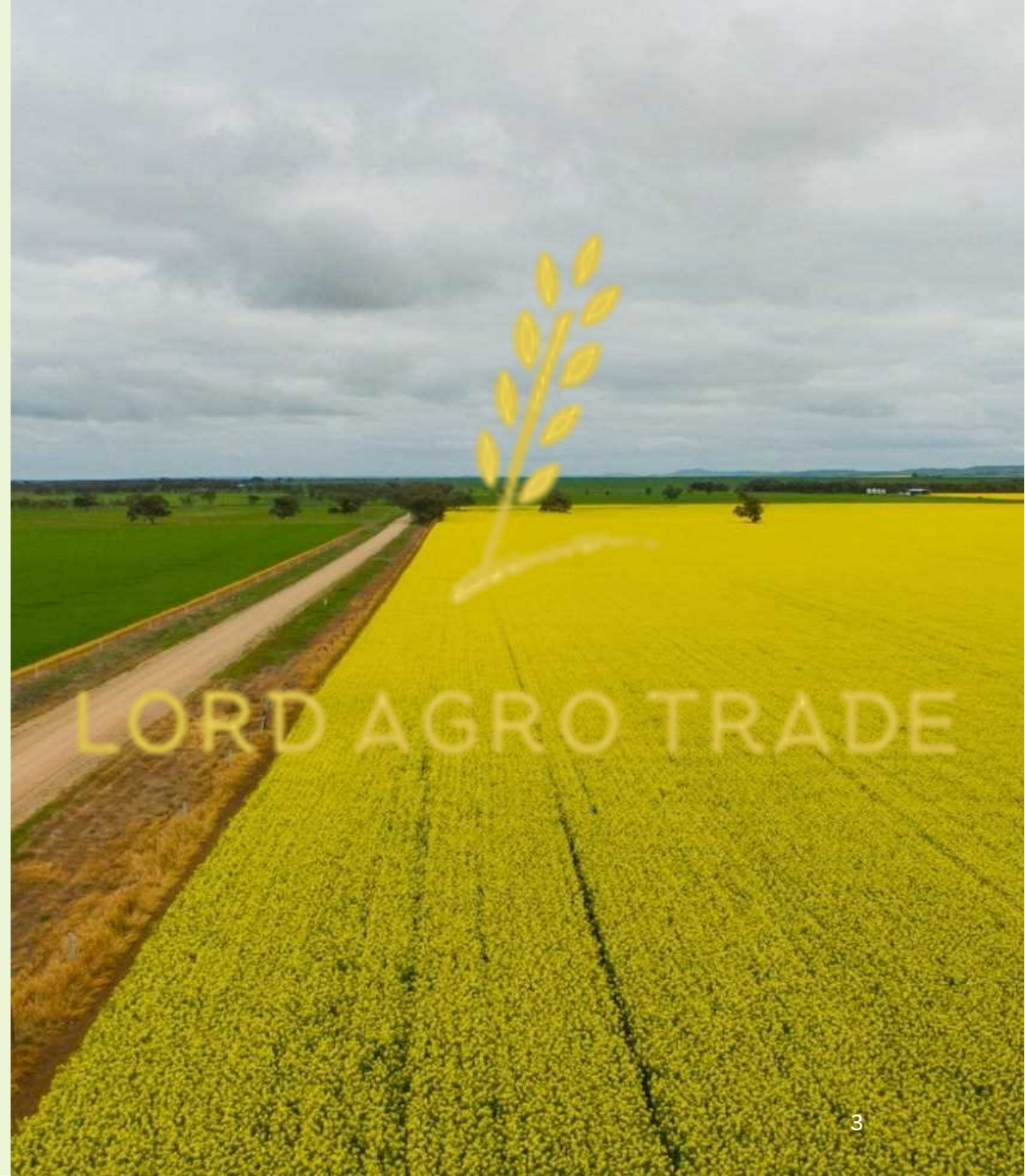
Logistics and Exports

Post-harvest crop movement has been smooth, with farmer deliveries in Western Canada running 12% higher than last year, according to CGC data.

Exports: Shipments of CGC-monitored crops are 28% higher compared to October 2023, while domestic usage has slightly outpaced last year.

Carry-out stocks: For all main crops are expected to drop by 3%, as lower grain and oilseed stocks offset higher pulse and special crop stocks.

<https://agriculture.canada.ca/en>





Lentils Market Update

Production: Lentil production for 2024-2025 is estimated to grow by nearly 44%, reaching 2.6 million tonnes (Mt). Red lentil production increased significantly to 1.6 Mt, while large green lentil production more than doubled. Other lentil varieties also saw an increase.

Exports: Lentil exports are projected to reach 2.1 Mt, supported by higher supply and lower carry-in stocks. Key export markets include India, Turkey, and the UAE.

Stocks and October Lentil Prices

Prices: Carry-out stocks are expected to rise. In October, Saskatchewan's on-farm prices for large green lentils increased by \$165/tonne, while red lentil prices rose by \$65/tonne, driven by strong export demand. The supply of high-grade Canadian lentils (No. 1 and No. 2) is expected to increase in 2024-25 due to high demand.

Australia, the other main producer of Lentils

In Australia, recent reports highlight the challenges facing agriculture in South Australia, largely due to extremely poor soil moisture levels across key cropping regions this season. Victoria, particularly the Wimmera region—a critical hub for lentil production—is experiencing similar difficulties. With the harvest season underway, the full extent of these impacts remains uncertain, but upcoming yield data is expected to provide clearer insights.

The current situation has already influenced the market, as farmers are seeing increased prices driven by the pressing demand for the new crop. However, one of the key factors affecting international market prices is the uncertainty surrounding Australia's lentil harvest. Adverse weather conditions have delayed the process, and both harvest volumes and stock levels are anticipated to drop compared to last year.

Australian lentil supplies are crucial for meeting the demand in regions such as South Asia and the MENA region. Any decline in production could result in higher export prices globally. This potential increase underscores the importance of proactive planning and collaboration among agricultural stakeholders. Farmers, investors, and policymakers will need to work together to address these challenges. Strategic approaches to crop planning, resource management, and market positioning will be vital to maintaining stability and meeting global demands as we approach 2025.

<https://pulsepod.globalpulses.com/section/market-updates/>



Lord Agro Trade Market Insights

As outlined in the previous Report No. 4 for October, prices for agricultural products, excluding pulses, were projected to decrease, indicating that pulse prices would remain stable or increase. In the end-October report, an upward trend in pulse prices was observed, with the overall analysis showing an increase in the average price of lentils in Canada compared to last year.

A review of the situation in Australia also highlighted that reduced exports from the country are expected to drive a global increase in lentil prices. According to the latest report for this month, Australia continues to face challenges due to adverse weather conditions.

From October to now, prices for large green lentils have fluctuated significantly in international markets. After an initial decline, prices have been trending upward weekly.

Based on our analysis of global green lentil suppliers, combined with seasonal high cargo volumes and the rising demand in Asian markets, we forecast the following price ranges for November:

- **Large Green Lentils (Grade 2):** \$1,290–\$1,320 per tonne.
- **Large Green Lentils (Grade 1):** \$1,360–\$1,385 per tonne.

These price projections are influenced by transportation factors and the traditionally high demand period in Asian markets over the coming months.

This report reflects our commitment to keeping you informed of key trends in the global agricultural markets. Stay tuned for further updates!

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| Lentils.a, November 19, 2024 | 2022-2023 | 2023-2024 | 2024-2025 f |
|---|-----------|-----------|----------------|
| Area seeded (thousand hectares) | 1,749 | 1,485 | 1,704 |
| Area harvested (thousand hectares) | 1,715 | 1,460 | 1,677 |
| Yield (tonnes per hectare) | 1.36 | 1.23 | 1.55 |
| Production (thousand tonnes) | 2,331 | 1,801 | 2,593 |
| Imports (thousand tonnes) b | 87 | 92 | 75 |
| Total supply (thousand tonnes) | 2,642 | 2,104 | 2,833 |
| Exports (thousand tonnes) b | 2,209 | 1,674 | 2,100 |
| Total Domestic Use (thousand tonnes) c | 222 | 265 | 258 |
| Carry-out Stocks (thousand tonnes) | 211 | 165 | 475 |
| Stocks-to-Use Ratio | 9% | 9% | 20% |
| Average Price (\$/tonne) d | 820 | 1,000 | 850 |
| a. Crop year is August-July. | | | |
| b. Imports exclude products. | | | |
| c. Total domestic Use equals Food and industrial Use plus Feed waste and dockage plus Seed Use plus Loss in handling. | | | |
| d. Producer price, Free-on-board (FOB) plant, average over all types, grades and markets. | | | |
| f. forecasts by AAFC except for area, yield and production for 2023-24 which are STC | | | |
| Source: Statistics Canada (STC) and Agriculture and Agri-Food Canada (AAFC) | | | |



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We Are Eager to Meet You at

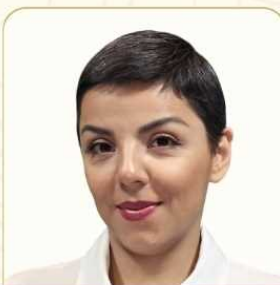
Gulfood 2025



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